



FSSA Regional China Fund

Fund snapshot

- High-conviction portfolio with bottom-up stock selection
- Aims to provide long-term capital appreciation
- Managed by a team of Asia and Global Emerging Markets specialists with a long track record



Minimum market cap
All cap



Geographical sector
China, Hong Kong, Taiwan

| Lead portfolio manager | Approx. no. of stocks | Benchmark | Maximum cash | Minimum market cap | |
|-------------------------------|------------------------|------------------------------|------------------|---|-------------|
| Martin Lau | 40-60 | MSCI Golden Dragon Net Index | 10% | All cap | |
| Minimum initial investment | | \$S\$1,000 | Initial charge | 5.0% (Cash / SRS) 0.0% (CPF - Ordinary Acct) | |
| Minimum subsequent investment | | \$S\$100 | Management fee | 1.5% p.a. | |
| Share class | Class A (SGD - Q Dist) | Inception date | 01 November 1993 | NAV/share | \$S\$4.8655 |
| ISIN code | SG9999000194 | | | | |

Source: First Sentier Investors, as at 30 June 2022.

Annualised performance in SGD (%)

| | 1 year | 3 years | 5 years | 10 years | Since inception |
|----------------------------|--------|---------|---------|----------|-----------------|
| Fund (Ex initial charges) | -20.5 | 7.2 | 7.5 | 9.8 | 8.4 |
| Fund (Inc initial charges) | -24.5 | 5.4 | 6.4 | 9.2 | 8.2 |
| Benchmark* | -24.4 | 4.1 | 4.6 | 8.4 | 4.5 |

Source: Lipper, First Sentier Investors, as at 30 June 2022. Since inception: 01 November 1993. Single pricing basis with net income reinvested *MSCI Golden Dragon Net Index

Why invest in the FSSA Regional China Fund?

1. Tap into 3 economic powerhouses: China, Hong Kong and Taiwan

- Diversify China equity exposure by investing into 3 key economic markets
- China for access to global leaders and domestic champions; Hong Kong, a world-class international financial centre and; Taiwan, a key supplier for high-tech supply chains globally
- Ride on these long-term structural growth drivers:



Dominant consumer franchises



Beneficiaries of the rise in healthcare spending



High-quality financials



A more connected and automated world

2. A differentiated, high-conviction portfolio constructed from the bottom up

- High-conviction portfolio built from the bottom up with a focus on quality management, strong financials and sustainable growth drivers

Portfolio characteristics

| | |
|--|-------|
| Differentiated (high active share) | 73.2% |
| High conviction (# holdings) | 45 |
| Concentrated (top 20 holdings) | 69.0% |
| Cash generative, asset light companies (ROCE#) | 22.9% |
| Profitability (ROE*) | 22.0% |
| P/E ratio (next 24 month)† | 12.7x |

Source: First Sentier Investors, FactSet, MSCI as at 30 June 2022.

Weighted Average Post-Tax ROCE run excluding values below zero or above 200% (GICS financial companies are excluded).

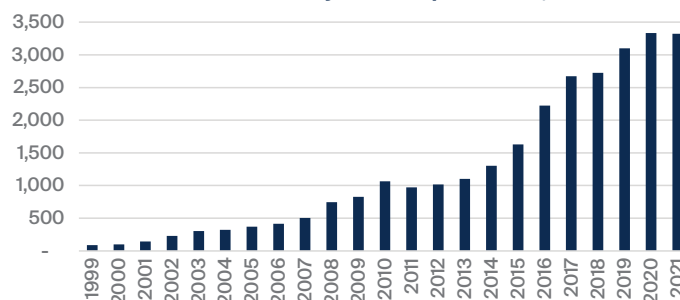
* Weighted Average Return on Equity run excluding values below zero.

† Weighted Harmonic Average P/E ratio.

3. AIA Group: Asia's largest regional life insurance group

- One of the most profitable life insurance companies in the region, with leading positions in Hong Kong, Thailand and Singapore
- Gradually expanding footprint in China by partnering with banks, investing in digital and improving customer journey
- An example of a high-quality financial, AIA is helmed by a high quality board and management team
- Financials are sound, with prudent investment portfolios and accounting treatments

China life insurance industry annual premium, RMB bn



Sources: Bloomberg, Insurance Association of China (IAC), China Insurance Yearbook, Morgan Stanley, FSSA Investment Managers as of 30 June 2022.

Why FSSA Investment Managers?

FSSA Investment Managers are specialists in Asia and Global Emerging Markets. Operating as an autonomous investment team within First Sentier Investors Group, we are a team of dedicated investment professionals based in Hong Kong and Singapore. Established in 1988, we are bottom-up investors with a different perspective, using fundamental research and analysis to construct high-conviction portfolios.



Quality focused



Absolute return mind-set



Benchmark indifference



ESG fully integrated

Important information

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Applications for units of the Fund must be made on the application forms accompanying the prospectus. Investments in unit trusts are not obligations of, deposits in, or guaranteed or insured by First Sentier Investors (Singapore), and are subject to risks, including the possible loss of the principal amount invested.

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