

# By paving new ways, we see different things

At First Sentier Investors, we have a commitment to follow our own path; to invest responsibly over the long term for the benefit of our clients and the communities in which we invest.

Since our inception in 1988, we have evolved into a global fund manager with a client base that extends across Asia, Australia, Europe and North America. We invest US\$149.4 billion<sup>1</sup> across equities, fixed income, infrastructure and multi-asset solutions.

We work together across multiple global markets, with more than 800 employees collaborating to achieve our vision to be a world-leading provider of active, specialist investment capabilities.

In addition to First Sentier Investors, our investment brands include FSSA Investment Managers, Igneo Infrastructure Partner, Stewart Investors and Realindex.

## Creating sustainable, long-term results

Driven by curiosity and a desire to know more, our specialist investment teams have autonomously designed approaches that aim to deliver long-term risk adjusted returns.

Central to these different approaches is recognition of the impact environmental, social and governance factors have not only on performance, but on society. Many of our portfolio managers actively engage with companies to help reduce risks and improve governance.

Since 2007, we have been signatories to the United Nation's Principles for Responsible Investment (also referred to as PRI).

We are investors who think about the future, the long-term impact of our decisions.

## Global business footprint



## EQUITIES

### Australian growth equities

We offer broad-based, concentrated, geared, micro cap and imputation strategies that target growing companies that can reinvest above their cost of capital.

### Australian small and mid-cap

Access the under-researched, fast-paced world of Australian small and medium-sized companies. We discover value through a bottom-up investment approach with an emphasis on industry, financials and management.

### Australian emerging companies

Awareness of risk & return and strong relationships with management enable us to identify companies that will likely to succeed. We aim to generate a high level of income and reduced volatility from Australian shares.

## INFRASTRUCTURE AND REAL ESTATE

### Global listed infrastructure

Backed by insights from on-the-ground due diligence, we aim to deliver inflation-protected income and long-term capital growth from infrastructure assets delivering essential services.

### Global property securities

Our specialists provide on-the-ground analysis from the world's major property markets. Our knowledge of capital markets, real estate and bottom-up stock selection aims to uncover new investment opportunities globally.

## UNLISTED INFRASTRUCTURE

By capitalising on the growing need for private sector infrastructure funding, we offer investors the opportunity to benefit from long-term predictable income with capital appreciation.

## FIXED INCOME

### Asian fixed income

Focused on superior credit research and forward-looking analysis. We aim to deliver strong risk-adjusted returns and risk management is at the heart of every step of our investment process.

### Australian fixed income

We seek to deliver long-term excess returns while protecting capital, an balanced risk approach that individual risk sources do not dominate performance, providing more stable risk-adjusted returns.

### Global diversified fixed income

Focused on diverse sources of return, our 'unconstrained' approach to fixed income looks beyond traditional parameters such as region, sector, rating and benchmark constituents.

### Global credit

We actively manage investment grade and high yield credit with a portfolio construction process backed by multidimensional, bottom-up credit research.

## MULTI-ASSET SOLUTIONS

We focus on both long-term fundamentals and short-term market opportunities across a broad set of markets.

## OUR INVESTMENT BRANDS



FSSA Investment Managers are specialists in Asia Pacific and Global Emerging Markets equity strategies, covering regional and single country portfolios across the universe of small, mid and large-cap stocks. FSSA focuses on identifying quality companies, buying them at a sensible price and holding them for the long term.



Igneo Infrastructure Partners sources and invests in high-quality, mature, mid-market infrastructure companies in the utilities and transport sectors. Operating since 1994, the team works closely with portfolio companies to create long-term sustainable value through innovation, a focus on ESG and proactive asset management.



Stewart Investors launched their first investment strategy in 1988. For over three decades, the team has applied the same investment philosophy consistently across their investment strategies. Managing portfolios over the long term, they have held shares in some companies for over 20 years.



Realindex Investments is a global systematic investment manager, established in 2008. Through the rigorous application of proprietary signals and insights, the team creates portfolios that aim to outperform the market and deliver sustainable long-term outcomes.

## Important information

Total assets under management are as at 30 June 2022. Please note that not all capabilities are available in every market or jurisdiction. Please speak to our local representatives on the availability in the respective markets. The information contained within this document is generic in nature and does not contain or constitute investment or investment product advice. The information has been obtained from sources that First Sentier Investors ("FSI") believes to be reliable and accurate at the time of issue but no representation or warranty, expressed or implied, is made as to the fairness, accuracy, completeness or correctness of the information. Neither FSI, nor any of its associates, nor any director, officer or employee accepts any liability whatsoever for any loss arising directly or indirectly from any use of this document. This document has been prepared for general information purpose. It does not purport to be comprehensive or to render special advice. The views expressed herein are the views of the writer at the time of issue and may change over time. This is not an offer document, and does not constitute an investment recommendation. No person should rely on the content and/or act on the basis of any matter contained in this document without obtaining specific professional advice. The information in this document may not be reproduced in whole or in part or circulated without the prior consent of FSI. This document shall only be used and/or received in accordance with the applicable laws in the relevant jurisdiction. In Hong Kong, this document is issued by First Sentier Investors (Hong Kong) Limited and has not been reviewed by the Securities & Futures Commission in Hong Kong. In Singapore, this document is issued by First Sentier Investors (Singapore) whose company registration number is 196900420D. This advertisement or publication has not been reviewed by the Monetary Authority of Singapore. First Sentier Investors, FSSA Investment Managers, Stewart Investors and Igneo Infrastructure Partners are business names of First Sentier Investors (Hong Kong) Limited. First Sentier Investors (registration number 53236800B), FSSA Investment Managers (registration number 53314080C), Stewart Investors (registration number 53310114W) and Igneo Infrastructure Partners (registration number 53447928J) are business divisions of First Sentier Investors (Singapore). First Sentier Investors (Hong Kong) Limited and First Sentier Investors (Singapore) are part of the investment management business of First Sentier Investors, which is ultimately owned by Mitsubishi UFJ Financial Group, Inc. ("MUFG"), a global financial group. First Sentier Investors includes a number of entities in different jurisdictions. MUFG and its subsidiaries are not responsible for any statement or information contained in this document. Neither MUFG nor any of its subsidiaries guarantee the performance of any investment or entity referred to in this document or the repayment of capital. Any investments referred to are not deposits or other liabilities of MUFG or its subsidiaries, and are subject to investment risk, including loss of income and capital invested.