

FSSA Japan Focus Fund (UK OEIC)

Investment objective and policy

The Fund aims to achieve capital growth over the medium to long term (at least three years). The Fund invests at least 80% in shares of large and mid-sized companies based in or where the majority of their activities take place in Japan and that are listed on exchanges worldwide. This includes companies that are listed on exchanges worldwide which provide to exposure to Japan. These companies generally have a total stock market value of at least US\$1 billion. The Fund may invest up to 10% in other funds. The Fund will only use derivatives to reduce risk or to manage the Fund more efficiently in limited cases.

Fund information

Fund launch date	26 October 2015
Fund size (£m)	42.2
UK's investment association sector	Japan
Benchmark	TOPIX Net Total Return Index*
Number of holdings	31
Fund manager(s)	Rizi Mohanty/Martin Lau
Research rating ^	Morningstar®:Bronze RSM:Rated
Fund yield	0.3%

- * The benchmark and IA sector for this Fund have been identified as a means by which investors can compare the performance of the Fund and have been chosen because their constituents most closely represent the scope of the investable assets. The benchmark and sector are not used to limit or constrain how the portfolio is constructed nor are they part of a target set for Fund performance. The benchmark of the Fund changed from MSCI Japan Net Index to TOPIX Net Total Return Index with effect from 9 December 2021. This change has been reflected in the calculation of the benchmark performance.
- ^ This does not constitute an investment recommendation and is not indicative of future results. Methodology available on rating provider's website.

Risk factors

This document is a financial promotion for the FSSA Japan Focus Fund in the UK and elsewhere where lawful. Investing involves certain risks including:

- The value of investments and any income from them may go down as well as up and are not guaranteed. Investors may get back substantially less than the original amount invested.
- Single country / specific region risk: investing in a single country or specific region may be riskier than investing in a number of different countries or regions. Investing in a larger number of countries or regions helps spread risk.
- **Currency risk:** The Fund invests in assets which are denominated in other currencies; changes in exchange rates will affect the value of the Fund and could create losses. Currency control decisions made by governments could affect the value of the Fund's investments and could cause the Fund to defer or suspend redemptions of its shares.

Reference to specific securities (if any) is included for the purpose of illustration only and should not be construed as a recommendation to buy or sell. Reference to the names of any company is merely to explain the investment strategy and should not be construed as investment advice or a recommendation to invest in any of those companies.

For a full description of the terms of investment and the risks please see the Prospectus and Key Investor Information Document.

If you are in any doubt as to the suitability of our funds for your investment needs, please seek investment advice. If you are unsure of the terminology used in this report, please seek independent financial advice.



Available share classes

Share class	Sedol	ISIN
FSSA Japan Focus Fund GBP Class B (Accumulation)	BWNGX43	GB00BWNGX432
FSSA Japan Focus Fund GBP Class B Hedged (Accumulation)	BY9D7B7	GB00BY9D7B75
FSSA Japan Focus Fund USD Class B (Accumulation)	BWNGX54	GB00BWNGX549
FSSA Japan Focus Fund GBP Class E (Accumulation)	BJVQNH7	GB00BJVQNH77
FSSA Japan Focus Fund USD Class E (Accumulation)	BJVQNJ9	GB00BJVQNJ91

About FSSA Investment Managers

FSSA Investment Managers is an autonomous investment management team within First Sentier Investors, with dedicated investment professionals based in Hong Kong and Singapore. We are specialists in Asia Pacific and Global Emerging Markets equity strategies, managing assets on behalf of clients globally.

We are bottom-up investors, using fundamental research and analysis to construct high-conviction portfolios. We conduct more than a thousand direct company meetings a year, seeking to identify high quality companies to invest in. We look for founders and management teams that act with integrity and risk awareness; and dominant franchises that have the ability to deliver sustainable and predictable returns over the long term. As responsible, long-term shareholders, we have integrated ESG analysis into our investment process and engage extensively on environmental, labour and governance issues.



Annual performance in GBP (%) to 30 September 2024

	12 mths to 30/09/24	12 mths to 30/09/23	12 mths to 30/09/22	12 mths to 30/09/21	12 mths to 30/09/20
FSSA Japan Focus Fund	7.5	-7.1	-32.1	19.4	23.1
TOPIX Net Total Return Index	10.3	14.7	-13.3	17.0	1.9
Sector return	11.1	9.9	-15.6	16.6	6.1

Cumulative performance in GBP (%) to 30 September 2024

	Since Inception	10 yrs	5 yrs	3 yrs	1 yr	YTD	6 mths	3 mths
FSSA Japan Focus Fund	108.3	-	-0.3	-32.2	7.5	-3.8	0.9	8.9
TOPIX Net Total Return Index	99.3	-	30.8	9.6	10.3	6.7	-3.8	0.6
Sector return	99.1	-	28.5	5.0	11.1	7.2	-1.8	1.7

Calendar year performance (% in GBP) to 30 September 2024

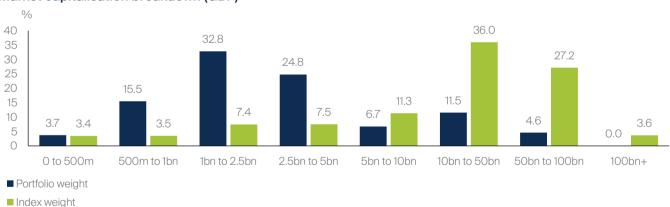


These figures refer to the past. Past performance is not a reliable indicator of future results. For investors based in countries with currencies other than GBP, the return may increase or decrease as a result of currency fluctuations. Since inception performance figures have been calculated from 26 October 2015. All performance data for the FSSA Japan Focus Fund Class B (Accumulation) GBP as at 30 September 2024. Source for fund - Lipper IM / First Sentier Investors (UK) Funds Limited. Performance data is calculated on a net basis by deducting fees incurred at fund level (e.g. the management fee and other fund expenses), save that it does not take account of initial charges or switching fees (if any). Income reinvested is included on a net of tax basis. Source for benchmark - TSE, income reinvested net of tax.

•Sector returns calculated by Lipper and denote the arithmetic mean performance of funds in the relevant UK's Investment Association Sector. On 22 September 2020, First State Japan Focus Fund was rebranded as FSSA Japan Focus Fund.



Market capitalisation breakdown (GBP)



Data source: For illustration purposes only. Portfolio weights may not add up to 100% as cash holdings are excluded and full coverage of stocks is not always available. This information is calculated by First Sentier Investors. Past performance is not indicative of future performance. Reference to specific securities (if any) is included for the purpose of illustration only and should not be construed as a recommendation to buy or sell the same. All securities mentioned herein may or may not form part of the holdings of First Sentier Investors' portfolios at a certain point in time, and the holdings may change over time. These figures refer to the past. Past performance is not a reliable indicator of future results. For investors based in countries with currencies other than GBP, the return may increase or decrease as a result of currency fluctuations.



Outlook

Our investment philosophy, which is well-established since the FSSA team's inception more than 30 years ago, seeks to invest in quality companies with sustainable growth metrics which we think are attractive on a 3-5 year view. In the FSSA Japan portfolio, our investee companies generate higher-than-average ROE/ROCE, higher margin and higher mid-term growth. They have stronger balance sheets, and they generate attractive free cash flow. They also trade at a premium valuation to the index. The portfolio also had a higher weighting in the mid-to-small cap over the past 12 months as we believed they were more attractively valued and have more defensive earnings profile than large-cap exporters in Japan. We continue to believe that the strong fundamental characteristics of our investee companies should provide attractive returns in the long run.

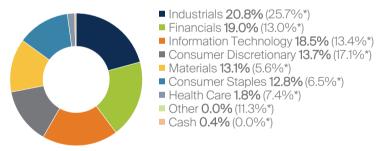
Our long-term investment themes:

- Global factory automation and robotics leaders.
- Best-in-class consumer franchises that are dominant in the Asia Pacific region.
- Manufacturers in niche industries which have a leading edge globally.
- Solutions providers for Japan's structural labour shortage.
- Leading internet verticals that disrupt old-school industries.

Ten largest company holdings as at 30 September 2024

Stock name	Country	Sector	Portfolio weight (%)
BayCurrent, Inc	Japan	Industrials	7.1
SMS Co., Ltd.	Japan	Industrials	7.1
GMO Payment Gateway, Inc.	Japan	Financials	6.9
RAKUS Co., Ltd.	Japan	Information Technology	6.7
Nissan Chemical Corporation	Japan	Materials	5.6
Ajinomoto Co., Inc.	Japan	Consumer Staples	4.6
T&D Holdings, Inc.	Japan	Financials	4.3
Kotobuki Spirits Co., Ltd.	Japan	Consumer Staples	4.2
Raksul Inc.	Japan	Industrials	3.7
Food & Life Companies Ltd.	Japan	Consumer Discretionary	3.7

Sector breakdown



^{*}Index weight

Sector and Country classifications provided by Factset and First Sentier Investors. The Fund may hold multiple equity securities in the same company, which have been combined to provide the Fund's total position in that company. Index weights, if any, typically include only the main domestic-listed security. The above Fund weightings may or may not include reference to multiple securities. Allocation percentage is rounded to the nearest one decimal place and the total allocation percentage may not add up to 100%.

Past performance is not indicative of future performance. Reference to specific securities (if any) is included for the purpose of illustration only and should not be construed as a recommendation to buy or sell the same. All securities mentioned herein may or may not form part of the holdings of First Sentier Investors' portfolios at a certain point in time, and the holdings may change over time. These figures refer to the past. Past performance is not a reliable indicator of future results. For investors based in countries with currencies other than GBP, the return may increase or decrease as a result of currency fluctuations.



Top 5 contributors to absolute performance

3 months to 30 September 2024

Stock name	Country	Sector	Value added (bps*)
BayCurrent, Inc	Japan	Industrials	431
RAKUS Co., Ltd.	Japan	Information Technology	128
Raksul Inc.	Japan	Industrials	116
SMS Co., Ltd.	Japan	Industrials	88
Shoei Co. Ltd. (7839)	Japan	Consumer Discretionary	83

12 months to 30 September 2024

Stock name	Country	Sector	Value added (bps*)
Recruit Holdings Co., Ltd.	Japan	Industrials	233
BayCurrent, Inc	Japan	Industrials	183
Lasertec Corp.	Japan	Information Technology	155
RAKUS Co., Ltd.	Japan	Information Technology	121
GMO Payment Gateway, Inc.	Japan	Financials	101

Bottom 5 contributors to absolute performance

3 months to 30 September 2024

Stock name	Country	Sector	Value added (bps*)
Tokyo Seimitsu Co., Ltd	Japan	Information Technology	-71
JEOL Ltd.	Japan	Information Technology	-63
Nihon M&A Center Holdings Inc.	Japan	Financials	-59
Tokyo Ohka Kogyo Co., Ltd.	Japan	Materials	-31
T&D Holdings, Inc.	Japan	Financials	-30

12 months to 30 September 2024

Stock name	Country	Sector	Value added (bps*)	
M3, Inc.	Japan	Health Care	-101	
Tokyo Seimitsu Co., Ltd	Japan	Information Technology	-62	
Nihon M&A Center Holdings Inc.	Japan	Financials	-55	
SHIFT, Inc.	Japan	Information Technology	-55	
Koito Manufacturing Co., Ltd.	Japan	Consumer Discretionary	-53	

Stock contributions show the impact of the individual stock's performance to the total fund performance. These stock contributions show the top 5 and bottom 5 contributors to the fund and are not representative of the performance of the fund as a whole.

These figures refer to the past. Past Performance is not a reliable indicator of future results. For investors based in countries with currencies other than GBP, the return may increase or decrease as a result of currency fluctuation.

This stock information does not constitute any offer or inducement to enter into investment activity.

Contributions are calculated at the investee company level before the deduction of any fees incurred at fund level (e.g. the management fee and other fund expenses) but after deduction of transactional costs. Stocks held/listed in non-index countries have economic activity > 50% from developing

* A basis point is a unit of measure used in finance to describe the percentage change in value or rate of a financial instrument. One basis point is equivalent to 0.01% (1/100th of a percent) or 0.0001 in decimal form.

Data source: This information is calculated by First Sentier Investors.



Portfolio risk analysis - ex-post 3 years annualised to 30 September 2024

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Risk measure	Value	Risk description
Beta	1.38	Beta is a measure of volatility relative to the market. A beta of 1 would indicate that the fund tended to move in line with the market; a beta greater than 1 would indicate that the fund has been more volatile than the market; whereas a beta less than 1 would indicate that the fund has been less volatile than the market.
Information Ratio	-1.05	The fund's excess return divided by its tracking error. It is designed to assess a portfolio's performance relative to its level of benchmark risk. The higher the fund's information ratio, the more excess return it generates for each unit of tracking error.
Portfolio Standard Deviation	19.57%	A measure of how much the returns of the fund vary relative to the arithmetical average. The higher the fund's standard deviation, the more its returns tend to deviate from the mean.
Benchmark Standard Deviation	10.53%	A measure of how much the returns of the index vary relative to the arithmetical average. The higher the index's standard deviation, the more its returns tend to deviate from the mean.
Tracking Error	13.73%	The standard deviation of the difference between the fund's returns and those of the index. The higher the fund's tracking error, the more its performance relative to the benchmark may vary.

Portfolio risk analysis - ex-ante at 30 September 2024

Risk measure	Value	Risk description
Dividend Yield (Fund)	1.64%	The annual dividend yield paid per share divided by the share price. This factor measures the value of company shares according to the stream of dividend income resulting from share ownership.
Dividend Yield (Index)	2.34%	The annual dividend yield paid per share divided by the share price. This factor measures the value of company shares according to the stream of dividend income resulting from share ownership.
Price to Book (Fund)	2.75	The ratio of the company's book value (the sum of shareholders' equity plus accumulated retained earnings from the P & L account) to its share price. This factor has been one of the most successful measures of the intrinsic value of company shares.
Price to Book (Index)	1.28	The ratio of the company's book value (the sum of shareholders' equity plus accumulated retained earnings from the P & L account) to its share price. This factor has been one of the most successful measures of the intrinsic value of company shares.
Price to Earnings (Fund)	22.83	Annual earnings (adjusted for amortizations of intangibles, extraordinary charges and credits) per share divided by the share price. This factor measures the worth of a company's ability to support each share with after tax earnings.
Price to Earnings (Index)	14.45	Annual earnings (adjusted for amortizations of intangibles, extraordinary charges and credits) per share divided by the share price. This factor measures the worth of a company's ability to support each share with after tax earnings.



Important information

This document has been prepared for informational purposes only and is only intended to provide a summary of the subject matter covered and does not purport to be comprehensive. The views expressed are the views of the writer at the time of issue and may change over time. It does not constitute investment advice and/or a recommendation and should not be used as the basis of any investment decision. This document is not an offer document and does not constitute an offer or invitation or investment recommendation to distribute or purchase securities, shares, units or other interests or to enter into an investment agreement. No person should rely on the content and/or act on the basis of any material contained in this document.

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References to "we" or "us" are references to First Sentier Investors.

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